



**Department of General Services
Procurement Division**

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**TO: Purchasing Authority Contacts (PACs)
Procurement and Contracting Officers (PCOs)
Small Business and DVBE Advocates
Small Business Advisory Council**

**RE: New “How to do Business with California Government” brochure and
SB/DVBE First Policy flyer available for state departments**

The purpose of this Broadcast Bulletin is to inform state agencies and interested stakeholders about the availability of updated Outreach materials. The Procurement Division’s (PD) Outreach team has a new “How to do Business with California Government” brochure for Small Businesses (SB) and Disabled Veteran Business Enterprises (DVBE) as well as a new SB/DVBE First Policy flyer.

The updated “How to do Business with California Government” brochure contains information for interested suppliers on how to register their business on Cal eProcure as well as eligibility requirements to get certified as a SB or SB for the Purpose of Public Works. The brochure also highlights how suppliers can find state contracts, get Leveraged Procurement Agreements, get additional tips on how to keep their certification profile updated, and use Cal eProcure’s other available features to contract with the state.

If you would like a digital or paper copy of the new brochure, please contact Outreach at:

Advocate@dgs.ca.gov

An ADA compliant version of the brochure is also available on the PD website [here](#).

The new SB/DVBE First Policy flyer features information for state departments about the importance of supporting SB/DVBE contracting, what the SB/DVBE First Policy is, benefits of your department adopting a First Policy, and how to adopt a First Policy.

The flyer is available on the PD website [here](#).

If you have any questions regarding this notification, please contact:

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