



Purchasing Authority Round Table

Meeting Recap

May 14, 2026
1:30 p.m. to 2:30 p.m.

1. Welcome

**Nick DeAngelis, Statewide Procurement Oversight and Consulting Unit,
Supervisor, Department of General Services (DGS), Procurement Division (PD)**

Nick DeAngelis welcomed participants and reminded attendees to mute their microphones to minimize background noise and use chat or the MS Teams hand-raise feature for questions.

2. Procurement Division Updates

Angela Shell, Deputy Director, DGS PD

Leveraged Procurement Agreements (LPAs)

- PD's Initial LPA data reviews showed that LPA's have generated \$84 million in statewide savings.
- PD continues identifying additional goods and reviewing costs to ensure sustained savings.
- Next focus area: software license program (SLP) optimization to improve cost efficiencies through SLP's.

eMarketplace Update

- PD extends a thank you to agencies who participated in User Acceptance Testing (UAT).
- Upcoming phase: vendor testing and feedback collection.
- Planned go-live: July 31, 2026, after fiscal year-end.

Cal eProcure

- Cal eProcure continues to play a vital role in supporting procurement efficiency across state agencies. The platform is designed to streamline purchasing processes and provide users with tools to enhance decision-making and cost savings.
 - At the start of each Fiscal year (FY) Agencies should review annual purchasing activity, including Fair & Reasonable (F/R) acquisitions, historical pricing, and SCPRS data.
 - A new LPA search tool is under testing for user experience. This tool is intended to enable state agencies to more easily search for available LPAs, supporting informed purchasing decisions.
 - Artificial Intelligence (AI) enhancements underway in Cal eProcure to improve procurement analysis. AI tools are being used to:
 - Accelerate CSCR solicitation searches for the state and vendors.
 - Deepen SCPRS purchasing analysis for the state in support of more effective cost comparisons and informed procurement strategies.

State Contracts Redline Project

- PD is evaluating a software tool to streamline analysis of vendor-requested contract term changes. This tool aims to streamline the process PD uses to assess proposed changes across the state, supporting more efficient review and decision-making.
 - Expected benefits include faster review workflows and improved year-end processing.
- PD is also considering a second software solution designed specifically to assist the Department of General Services (DGS) in modifying state terms and conditions. The goal is to create faster processes and provide easier tools for identifying and managing contract changes, making the modification procedure more efficient.

Purchasing Authority

- Increased Purchasing Authority thresholds have reduced requests to PD/OTA.
- Agencies may still request OTA support, especially during high-volume periods even if the requests fall within the agencies purchasing authority thresholds. OTA Help is available for agencies facing challenges with year-end workloads.

IT Goods Market Constraints and Procurement Guidance

- IT equipment, particularly laptops, remains in short supply due to rising costs and long vendor reservation cycles. DGS is working closely with LPA vendors specifically for laptop computers to address supply challenges and ensure availability.
 - Market constraints are expected to persist for the foreseeable future.
 - Agencies are strongly encouraged to purchase early and consult their CIOs on future IT equipment purchase needs.
 - If specific brands cannot be procured, state agencies should consider switching to alternative brands.
- PD can assist agencies facing quote delays or vendor supply issues
 - For questions related to price increases on servers, state agencies should send inquiries to their contract administrator for further research and clarification.
- Resellers experiencing difficulties in providing quotes should contact PD to discuss potential remedies.
- Recent changes to the LPA include adjustments that incorporate memory and processors into the agreement, providing the same discount structure.

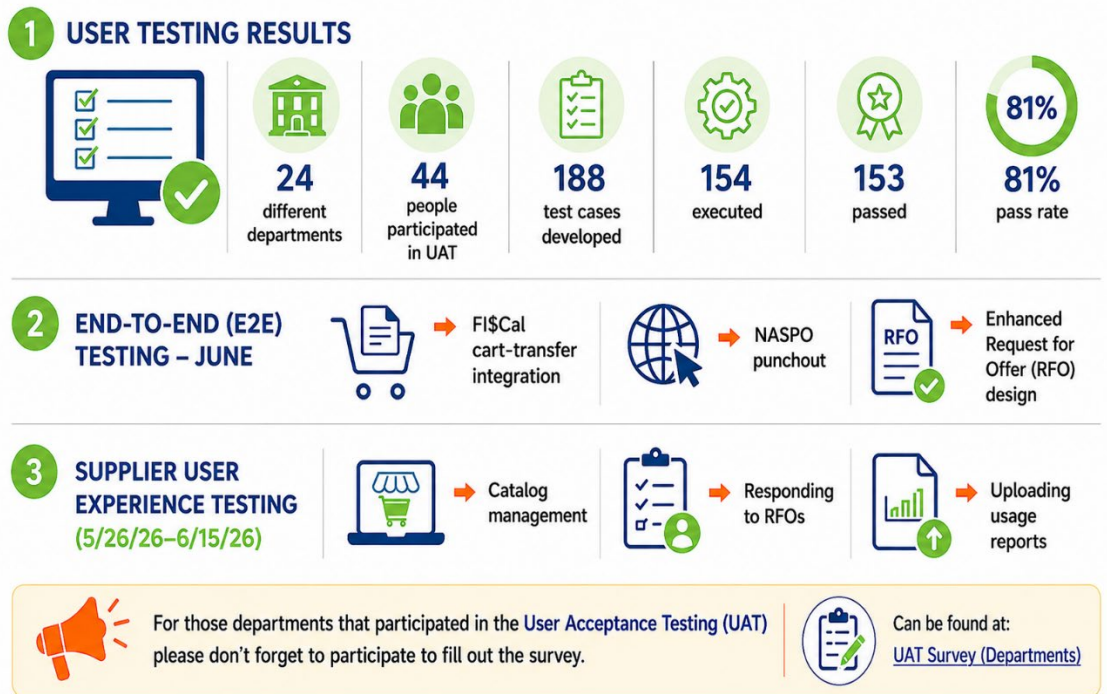
3. eMarketplace

Kim Agustin, Supervisor II, eProcurement & Business Intelligence Strategies (eBISS)

Statewide Procurement Oversight Support Branch (SPOS), DGS PD

- User Acceptance Testing Participation
 - PD thanks state agencies that took part in User Acceptance Testing. Their participation played a significant role in advancing the development process.
 - To further support the next phase, participants are requested to complete a survey. This feedback will assist DGS in refining and improving the system based on user input.

- Upcoming In-Person Testing
 - In-person testing sessions are scheduled to resume in June. Agencies are encouraged to participate.



4. Acquisition Updates

Christina Nunez, IT Manager I, Contracts Management Unit, DGS PD

Upcoming Solicitations

Award Type	Solicitation Title/Description	DVBE Requirement/ Incentive	Advertisement link to CSCR
Statewide	De-Icing Road Salt	Incentive Only	Event ID 0000037951
Statewide	Guardrail End Treatments	In Development	Upcoming
Statewide	Auto Parts - Ford, GM, Mopar OEM	In Development	Upcoming
Statewide	Ammunition, Factory Loaded	In Development	Upcoming
Statewide	Printers and MFDs	In Development	Upcoming
Statewide	Bulldozer	In Development	Upcoming
Statewide	Land Surveying Equipment	In Development	Upcoming
Statewide	Pasta	In Development	Upcoming

Award Type	Solicitation Title/Description	DVBE Requirement/ Incentive	Advertisement link to CSCR
Statewide	Pudding and Gelatin	Incentive Only	Event ID 0000038924
Statewide	Cheese	In Development	Upcoming
Statewide	Frozen Vegetables	In Development	Upcoming

Master Agreements

- In Evaluation – Anticipated Summer Award
 - Unarmed Security Guards
 - Temporary Healthcare Staffing Services

5. Policy Updates

Sarah Cering, Statewide Procurement Oversight and Consulting Support Branch (SPOC), Chief, DGS PD

Executive Order (EO) N-5-26

- Policy updates to promote responsible AI usage are being developed in partnership with CDT.
- Recommendations regarding the policy implementation are due to the Governor by the end of July.

Assembly Bills (AB)

- PD is monitoring 37 procurement related Assembly Bills affecting SB/DVBE certification, automation, and data collection.
- Agencies may contact Sarah.Cering@dgs.ca.gov for legislative tracking or bill impact discussions.

SCM Updates

- A new SCM chapter is being developed to guide users on contract Terms and Conditions.
- Policy updates and revised bidder instructions (including certification/T&C guidance) will be released later this year.

Contract Certification Consolidation

- Project nearing completion.

6. Office of Small Business and DVBE Services (OSDS)

Anda Draghici, OSDS Branch Chief, DGS PD

Advocacy Updates

- The 2024-25 Consolidated Annual Report exceeded goals: 29.61% SB and 5.96% DVBE.
- Notices issued in March to agencies in potential remedial action;

- 23 agencies currently in remedial status.
- Purchasing Authority may be impacted only after five years of unmet goals with no good-faith effort.
- Consolidated Annual Report Training sessions:
 - May 21, 2026 – FI\$Cal agencies
 - May 28, 2026 – Non-FI\$Cal agencies
- The 26th Annual State Agency Recognition Awards SARA Awards were held April 14
 - 68 departments recognized and given awards.
- Gross Annual Receipts (GARS) thresholds are increasing:
 - SB: \$18M → \$19M
 - SB-PW: \$43M → \$46M
- Best Practices Webinar scheduled for July 14, 9 AM–12 PM.
 - State agencies that missed one or both goals from FY 2024-25 should be in attendance.
- DGS PD 800 form for LPPPR has transitioned to a digital submission format.
- SB/DVBE Emergency Registry is now online
 - Procurement officials are encouraged to register at: https://dgs.service-now.com/dgs_ssp
 - Any comments or suggestions can be sent to SBDVBEEmergencyRegistry@dgs.ca.gov.

Upcoming Outreach Events of Interest for State agencies

- June 3, 2026– Procurement Fair and Networking Event by Sonoma Small Business Development Center
 - In-person event in Sonoma.
 - Exhibits and a “Meet the Buyers” network session for businesses to meet buyers who purchase goods and services.
- June 11, 2026– 2026 Southern California Contracting Conference by Orange County Inland Empire Small Business Development Center
 - In-person event in Riverside.
 - Exhibits and advanced workshops geared towards businesses.

SB/DVBE Regulations

- The proposed SB/DVBE regulations are pending review by the Office of Administrative Law. If adopted, these regulations will
 - Increase the SB/DVBE certification period from 2 to 3 years.
 - Incorporate AB 2019 and AB 1574.
 - Give authority to state agencies to designate contracts up to \$3.5 million dollars to be advertised, formally competed on by, and awarded to SB/Micro/SB-PW.
- Senate Bill (SB)1044 is under development to increase the SB/DVBE option to \$350k.

- Reminder regarding DVBE substitution requests. Please remember to submit to OSDS Compliance your DVBE substitution request for consideration:
SB.DVBECompliance@dgs.ca.gov

7. Customer Department Questions

**Nick DeAngeles, Statewide Procurement Oversight and Consulting Unit Supervisor,
DGS PD**

Question from CDFA

- What should a department do if a mandatory LPA cannot be delivered to a rural location?
 - User instructions should specify actions for delivery locations. Vendors should assist you and if necessary, collaborate with contract administrators to ensure proper delivery,
 - When facing resistance from vendors, collaborate with contract administrators to ensure proper delivery. Address each situation individually.

Discussion item from Caltrans

- An inquiry was submitted by Caltrans asking if state agencies had used Gen-AI successfully to streamline and enhance their business processes.
 - Caltrans asked since they are exploring GenAI tools for customer intake and resource routing.
 - CDCR currently uses ServiceNow for similar functionality.
 - Agencies shared tools and approaches:
 - Some PD units use SaaS-based intake systems.
 - Several agencies use Authorium.