



**Department of General Services
Procurement Division**

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**TO: Purchasing Authority Contacts (PACs)
Procurement and Contracting Officers (PCOs)**

RE: Pilot Program for Enterprise Pricing – Software Licensing Program – New

The Department of General Services, Procurement Division (DGS-PD), is pleased to announce that the Software Licensing Program (SLP) is testing a new enterprise pricing model pilot called Software Licensing Program Enterprise (SLPe). The new SLPe pricing model includes deeper discounts through bundled products, or “suites”. By utilizing the SLPe pricing model, users can gain greater discounts than traditional SLP discounts by “Building Your Own Suite,” or even deeper discounts through a predetermined “Enterprise Suite”.

The SLPe pilot is being tested with ServiceNow software. Users can find the SLPe pricing in Cal eProcure under the attached pricelists for each of the SLP ServiceNow reseller agreements linked below. The pricelist is an Excel document and the SLPe pricing is listed in the product tab titled “SLPe”.

Once tested, DGS-PD intends to reach out to additional high-volume usage software publishers in an effort to have more software publishers offer SLPe pricing.

Agreement Number	Software	Contractor Name
<u>SLP-19-70-0116Z</u>	ServiceNow	Enterprise Networking Solutions Inc.
<u>SLP-19-70-0209G</u>	ServiceNow	HF Tech Services Inc.
<u>SLP-19-70-0255B</u>	ServiceNow	Veteran Enhanced Technology Solutions
<u>SLP-21-70-0151H</u>	ServiceNow	Kovarus Inc.
<u>SLP-21-70-0161I</u>	ServiceNow	Trinity Technology Group Inc.
<u>SLP-21-70-0212C</u>	ServiceNow	Cask NX LLC

Click on the agreement numbers above to access agreement details.

If you have any questions regarding this notification, please contact:

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