

Department of General Services Procurement Division

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TO: Purchasing Authority Contacts (PACs)

Procurement and Contracting Officers (PCOs)

RE: Enterprise Technology Contracts



The Department of General Services, Procurement Division is pleased to announce the award of the new Mandatory Statewide Contracts for Enterprise Technology (Data Center Equipment). The contracts are as follows:

Contract Number	Contractor	Original Equipment Manufacturer (OEM) Silos
1-19-70-19A	Enterprise Networking Solutions, Inc.	Arista Networks
1-19-70-19C-1	Presidio Networked Solutions Group	Commvault
1-19-70-19C-2	Impex Technologies, Inc.	Commvault
1-19-70-19C-3	Insight Public Sector	Commvault
1-19-70-19D-1	Technology Integration Group	Dell/EMC
1-19-70-19D-2	Kovarus, Inc.	Dell/EMC
1-19-70-19E-1	EYEP Solutions (SB)	Extreme Networks
1-19-70-19E-2	Enterprise Networking Solutions, Inc.	Extreme Networks
1-19-70-19G-1	SLED IT Solutions, Inc. (SB)	Fortinet
1-19-70-19G-2	EYEP Solutions (SB)	Fortinet
1-19-70-19G-3	Golden Star Technology	Fortinet
1-19-70-19H-1	Entisys Solutions, DBA Entisys360	HPE
1-19-70-19H-2	NWN Corporation	HPE
1-19-70-19H-3	CDW-Government LLC	HPE
1-19-70-191	Direct Support Systems	IBM
1-19-70-19J-1	Castro International Consulting (SB/DVBE)	Juniper
1-19-70-19J-2	Dynamic Systems	Juniper
1-19-70-19J-3	InterVision Systems	Juniper
1-19-70-19K	Enterprise Networking Solutions, Inc.	Lenovo
1-19-70-19L	Entisys Solutions, DBA Entisys360	Luminex
1-19-70-19N-1	Roundstone Solutions (SB)	Nutanix
1-19-70-19N-2	Presidio Networked Solutions Group	Nutanix
1-19-70-19N-3	Insight Public Sector	Nutanix
1-19-70-190	Dynamic Systems	Oracle

1-19-70-19P	Enterprise Networking Solutions, Inc.	Palo Alto Networks
1-19-70-19S	Entisys Solutions, DBA Entisys360	StorageCraft

The following OEM silos will be awarded at a later date:

Contract Number	Original Equipment Manufacturer (OEM) Silo
1-19-70-19B	Cisco
1-19-70-19F	F5
1-19-70-19M	NetApp
1-19-70-19Q	Pure Storage
1-19-70-19R	Rubrik

The contracts will be effective April 1, 2019, with the exception of the HPE silo, which will begin April 8, 2019. The User Instructions will be posted on the Department of General Services, Procurement Division Cal eProcure website at:

https://caleprocure.ca.gov/pages/LPASearch/lpa-search.aspx

Enter the Contract ID and click the search button, then click View to bring up the LPA contract details page.

The following Statewide Contracts will expire effective March 31, 2019, with the exception of 1-15-70-03C which will expire on April 7, 2019:

Contract Number	Contractor	Contract
1-13-70-10A	PC Specialists, dba Technology Integration Group	Mid-Range Data Storage
1-13-70-10B	Kovarus, Inc.	Mid-Range Data Storage
1-13-70-10C	Kovarus, Inc.	Entry Level Data Storage
1-13-70-13	PC Specialists, dba Technology Integration Group	Small and Medium Physical Tape Libraries
1-13-70-14A	Kovarus, Inc.	Storage Area Network (SAN) Fabric
1-15-70-03B	PC Specialists, dba Technology Integration Group	PC Servers (Dell)
1-15-70-03C	NWN Corporation	PC Servers (HPW)
1-12-70-15B	Dynamic Systems, Inc.	E-Servers (Oracle)
1-12-70-16	Hewlett Packard Company	E-Servers (HPE)
1-12-70-17	Direct Systems Support	E-Servers (IBM)

If you have any questions regarding this notification, please contact:

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