

CAL-Card Rebate Report

Column Descriptions

(Q1 2021)

Column Header	Column Description
Contract Payment Start Date	When the rebate period (quarter) begins.
Contract Payment End Date	When the rebate period (quarter) ends.
Agency Duns	Agency Duns (data universal numbering system) #.
Agency Duns Name	Agency's relationship name in our system.
Quarterly Standard Volume Sales	Total Standard Volume for the quarter.
Quarterly Non-Standard Volume Sales	Total Non-Standard Volume for the quarter.
Quarterly Volume Sales (E+F)	Total Volume including both standard and non-standard.
Sum of Daily Balances	The system looks at the total client balance on day 1 and records it, it again looks at the balance on day 2 and records it, day three, and so on. Then it sums it all together at the end of the quarter, to determine the "Sum of Daily Balances". This number is then divided by total quarterly volume sales to determine the file turn speed of payment.
Average Client-held Days	Using the Sum of Daily Balances divided by the Total Quarterly Volume Sales, we then determine the File Turn. If you subtract 15 from the File Turn, that gives you the "Client Held".
Standard Volume Sales Incentive Rate	This should always be 135 bps.
Non-Standard Volume Sales Incentive Rate	This should always be 135 bps.
Prompt Payment Incentive Rate	This is based on the clients File Turn performance and the speed of pay grid in the NASPO Master.
Standard Volume Sales Incentive (E*J)	Standard Volume times the volume sales incentive rate will determine the incentive paid on this category.
Non-Standard Sales Incentive (F*K)	Non-standard Volume times the DIRP (discount interchange rate program) sales incentive rate will determine the incentive paid on this category.

Column Header	Column Description
Prompt Payment Incentive (G*L)	Total quarterly volume sales times the prompt payment incentive rate will give you the incentive paid on this category.
Total Calculated Incentive Share (M+N+O)	All incentives combined.
Charge-Offs	Any amount written off after 180 days delinquency. The charge off is then deducted from any rebates paid that quarter.
Carry Over	If the client has a charge off that is larger than any rebate earned that quarter, the remaining charge off carries over into future quarters until the rebate covers the charge off amount.
Actual Payment Paid (P-Q-R)	All incentives combined, minus charge off balances, and then this should match the payment we send the client that quarter.
Tran Count	Total transaction count for this client in the respective quarter.
Number of Accounts	Total number of card accounts for this client in the respective quarter.
Average Spend per Account	Total spend divide by number of card accounts.
Contract Payment ID	An ID assigned by U.S. Bank to easily identify the client rebate in our system.

(Pre-Q1 2021)

Column Header	Column Description
Contract Payment Start Date	When the rebate period (quarter) begins.
Contract Payment End Date	When the rebate period (quarter) ends.
Agency Duns	Agency Duns (data universal numbering system).
Agency Duns Name	Agency's relationship name in our system.
Quarterly Volume Sales	Total quarterly volume sales (standard and DIRP (discount interchange rate program) combined).
Quarterly DIRP Volume	This represents DIRP volume only, or also known as "non-standard" volume, not including the standard volume.
Quarterly Volume Sales - DIRP	This represents the standard volume only, not including the DIRP volume.
Sum of Daily Balances	The system looks at the total client balance on day 1 and records it, it again looks at the balance on day 2 and records it, day three, and so on. Then it sums it all together at the end of the quarter, to determine the "Sum of Daily Balances". This number is then divided by total quarterly volume sales to determine the file turn speed of payment.
Client Held Days (File Turn -15)	Using the Sum of Daily Balances divided by the Total Quarterly Volume Sales, we then determine the File Turn. If you subtract 15 from the File Turn, that gives you the "Client Held".
Volume Sales Incentive Rate	This should always be 135 bps.
DIRP Volume Incentive Rate	This should always be 135 bps.
Prompt Payment Incentive Rate	This is based on the clients File Turn performance and the speed of pay grid in the NASPO Master.
Volume Sales Incentive (J*G)	Standard Volume times the volume sales incentive rate will determine the incentive paid on this category.
DIRP Sales Incentive (F*K)	DIRP (non standard) Volume times the DIRP sales incentive rate will determine the incentive paid on this category.
Prompt Payment Incentive (E*L)	Total quarterly volume sales times the prompt payment incentive rate will give you the incentive paid on this category.

Column Header	Column Description
Total Calculated Incentive Share Revenue Share	All incentives combined.
Charge-Offs	Any amount written off after 180 days delinquency. The charge off is then deducted from any rebates paid that quarter.
Carry Over	If the client has a charge off that is larger than any rebate earned that quarter, the remaining charge off carries over into future quarters until the rebate covers the charge off amount.
Actual Contract Payment Paid (P-Q)	All incentives combined, minus charge off balances, and then this should match the payment we send the client that quarter.
Tran Count	Total transaction count for this client in the respective quarter.
Number of Accounts	Total number of card accounts for this client in the respective quarter.
Average Spend per Account	Total spend divide by number of card accounts.
Contract Payment ID	An ID assigned by U.S. Bank to easily identify the client rebate in our system.